



## **Class of 2010-2011 Indiana REALTORS® Leadership Academy Application**

**Instructions:** Type or print clearly. Please complete each section fully. (If selected, applicants will be notified, asked to sign a final commitment form (sample attached) with finalized dates and submit a photograph.)

***All applications must include 2 letters of recommendations. One should be from your local Executive Officer or a director of your local Board/Association. The other should be from your principal/managing broker (If you are the principal/managing broker, please have another broker who is familiar with your work submit the recommendation).***

**Personal Information**

Date of Application: \_\_\_\_\_

Full Name: \_\_\_\_\_ Home Phone: \_\_\_\_\_

Home Address: \_\_\_\_\_

Years as REALTOR®: \_\_\_\_\_ License #: \_\_\_\_\_ Local Board/Assn.: \_\_\_\_\_

Company: \_\_\_\_\_

Company Address: \_\_\_\_\_

Company Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Cell Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

**Education:**

(Begin with highest level attained)

| Name | Location | Dates | Degree | Major |
|------|----------|-------|--------|-------|
|      |          |       |        |       |
|      |          |       |        |       |
|      |          |       |        |       |

Awards Earned and Designations Held:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Work Experience:**

Present Company: \_\_\_\_\_ Since (month/yr.) \_\_\_\_\_

Title: \_\_\_\_\_

Responsibilities: \_\_\_\_\_

Previous Work Experience:

Organization/Firm

Title

From:

To:

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What do you consider your greatest career achievement to date?

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**Business / Professional Affiliations:** \*attach additional sheets if necessary

Please include local board and/or IAR involvement.

**Name of Group**

**Period of Affiliation**

**Position Held / Responsibility**

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**Community Involvement:** \*attach additional sheets if necessary

(Please include community, civic, religious, political, government, social, athletic or other activities.)

**Name of Group**

**Period of Affiliation**

**Position Held / Responsibility**

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What do you consider your most important accomplishments as a volunteer? Why?

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How much time each month do you commit to volunteer work?

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What types of volunteer activities would you like to become involved with in the future?

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**Personal Statement:**

How did you hear about the Indiana REALTORS® Leadership Academy? \_\_\_\_\_

What has been the most rewarding, beneficial or valuable experience you have encountered within the real estate industry, IAR and/or your local association?

Please list 3 reasons for wanting to participate in the Indiana REALTORS® Leadership Academy.

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

What specific skills/knowledge do you hope to gain from your participation in the Indiana REALTORS® Leadership Academy?

What do you hope to be able to give back to your local/state association and community as the result of your participation in IRLA?

What do you see as three most significant challenges facing the real estate profession today? Select one issue and discuss what you feel needs to be done to address the issue. \*attach additional sheets if necessary

Applications and all letters of recommendation must be received by IAR no later than **August 1<sup>st</sup>**.

Please submit to: Indiana Association of REALTORS® Leadership Academy Program  
7301 N. Shadeland Avenue Suite A, Indianapolis, IN 46250  
Phone: 317-842-0890 Fax: 317-842-1076 E-mail: [ajwelker@indianarealtors.com](mailto:ajwelker@indianarealtors.com)



## **Indiana REALTORS® Leadership Academy Commitment Form**

**Mission:** The Indiana REALTORS® Leadership Academy (IRLA) develops leaders and enables them to serve with the foundation of the past and vision for the future. (Class of 2006)

### **Objectives:**

1. To identify emerging REALTOR® leaders and potential Association leadership
2. To empower those individuals to maximize their leadership potential
3. To encourage those individuals to participate in Association leadership roles
4. To incorporate those individuals into the Association's committee/leadership structure

Participants work together in a training course which combines individual study, group sessions and actual project experience in using leadership skills. Training sessions include identification of leadership skills, team-building exercises, network building, issues training and improving communications skills.

### **Applicants:**

- Participation in the Indiana REALTORS® Leadership Academy is open to REALTORS® living in the state of Indiana.
- A maximum of 20 individuals will be selected to participate in the program.
- Attendance at all retreats and sessions is mandatory.
- Members of the class are expected to be punctual as well as be active participants in the program.
- Members of the class are allowed one excused absence. A second absence will result in the participant not graduating with his/her class.
- The second absence may be made up during the following year's program and the participant will then graduate with the next class.
- All meals, overnight accommodations (double occupancy) for scheduled class sessions and class materials are included with the program. A nominal tuition fee of \$250 is charged to each participant and may be covered personally, by your local association/board, your broker or any combination. The remaining costs of the program are underwritten by special funding from the Indiana Association of REALTORS®. Attendees will be responsible for travel expenses and room rate difference if single occupancy is desired.
- During Fall/Winter Conference, the IAR will pay for attendee's accommodations on the night of the IRLA program. If you choose to attend the remainder of the conference, you will be responsible for your own expenses.

Applications are reviewed and participants are selected by an anonymous committee of IAR members. Since the number of appointments is limited, applicants who are not selected are encouraged to reapply in subsequent years. Participants will be chosen by the selection committee based upon this application and letters of recommendation. The committee will be seeking representation from a cross-section of the profession. Applicants should be active in their local REALTOR® board/association, state and national level REALTOR® groups, the business sector of their community and/or local community groups.

The primary mission of the Academy is to develop a pool of prospective leaders for the Indiana Association of REALTORS® as well as the local Association/Board and the community. Participants should expect their contact information be given to speakers from the sessions, IAR committees and the IAR Board of Directors and local Boards/Associations for use in their recruiting of volunteers.

| <b>2010 - 2011 IRLA Tentative Schedule<br/>(subject to change with notice)</b> |  |   |
|--|--|---|
| <b>General Focus</b>   | <b>Date</b>  | <b>Location</b>   |
| IRLA Kick Off<br>(not mandatory)   | September 8, 2010<br>(Wednesday)<br>In conjunction with<br>IAR Fall Conference | Marriott Downtown Indianapolis<br>Indianapolis, IN                                      |
| Leadership &<br>Team Building Retreat  | October 7-8, 2010<br>(Thursday & Friday)                                       | Camp Ransburg<br>Bloomington, IN  |
| Legislative Day<br>at the State House  | December 8, 2010<br>(Wednesday)  | Indiana State House<br>Indianapolis, IN   |
| Board Leadership Conference  | January 24, 2011<br>(Monday)<br>In conjunction with<br>IAR Winter Conference   | Marriott Downtown Indianapolis<br>Indianapolis, IN                                      |
| Communication<br>& Legal Affairs   | April 6 & 7, 2011<br>(Wednesday & Thursday)                                    | IAR Offices<br>Indianapolis, IN   |
| Governance, Meeting<br>Management & the<br>REALTOR® Family                     | July 2011<br>and/or<br>August 2011   | TBD: In conjunction with<br>IAR Finance Committee<br>and / or<br>IAR Board of Directors |
| IRLA Case Study and<br>Graduation  | September 20-22, 2011<br>In conjunction with<br>IAR Fall Conference            | Marriott Downtown Indianapolis<br>Indianapolis, IN                                      |

I understand the purposes of the Indiana REALTORS® Leadership Academy and if I am selected I agree to attend all sessions, complete assignments, and devote the time and resources necessary to successfully complete the program. I further agree that I will actively pursue an increased level of involvement in my professional and community organizations.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date