

**REALTORS Defense Fund**  
**Budget Performance (Summary)**

January 31, 2018

	<u>1 Month Actual</u>	<u>1 Month Budget</u> Annual Budget	<u>YTD Actual</u>	<u>YTD Budget</u> Annual Budget	<u>Annual Budget</u> Annual Budget	<u>Prior YTD</u> <u>Actual</u>
<b>Income</b>						
4000 - Membership Income	14,736	0	14,736	0	0	23,919
Total Income	<u>14,736</u>	<u>0</u>	<u>14,736</u>	<u>0</u>	<u>0</u>	<u>23,919</u>
<b>Expense</b>						
5000 - Personnel Costs						
5010 - Compensation	12,167	0	12,167	0	0	10,554
5100 - Benefits & Taxes	2,434	0	2,434	0	0	2,110
Total 5000 - Personnel Costs	<u>14,601</u>	<u>0</u>	<u>14,601</u>	<u>0</u>	<u>0</u>	<u>12,664</u>
7100 - Programmatic Costs	0	4,636	0	4,636	55,500	0
Total Expense	<u>14,601</u>	<u>4,636</u>	<u>14,601</u>	<u>4,636</u>	<u>55,500</u>	<u>12,664</u>
Net Ordinary Income	<u>135</u>	<u>(4,636)</u>	<u>135</u>	<u>(4,636)</u>	<u>(55,500)</u>	<u>11,255</u>
<b>Other Income/Expense</b>						
Other Income						
4800 - Investment Income	(1,616)	0	(1,616)	0	0	7,362
Total Other Income	<u>(1,616)</u>	<u>0</u>	<u>(1,616)</u>	<u>0</u>	<u>0</u>	<u>7,362</u>
Net Other Income (Expense)	<u>(1,616)</u>	<u>0</u>	<u>(1,616)</u>	<u>0</u>	<u>0</u>	<u>7,362</u>
<b>Net Income (Loss)</b>	<u><b>(1,481)</b></u>	<u><b>(4,636)</b></u>	<u><b>(1,481)</b></u>	<u><b>(4,636)</b></u>	<u><b>(55,500)</b></u>	<u><b>18,617</b></u>

**REALTORS Defense Fund  
Budget Performance (Detail)**

January 31, 2018

	1 Month Actual	1 Month Budget Annual Budget	YTD Actual	YTD Budget Annual Budget	Annual Budget Annual Budget
<b>Income</b>					
4000 - Membership Income					
4030 - RDF Dues	14,736	0	14,736	0	0
Total 4000 - Membership Income	<u>14,736</u>	<u>0</u>	<u>14,736</u>	<u>0</u>	<u>0</u>
Total Income	14,736	0	14,736	0	0
<b>Expense</b>					
5000 - Personnel Costs					
5010 - Compensation	12,167	0	12,167	0	0
5100 - Benefits & Taxes					
5110 - Health & Life Insurance	1,217	0	1,217	0	0
5160 - Payroll Taxes	1,217	0	1,217	0	0
Total 5100 - Benefits & Taxes	<u>2,434</u>	<u>0</u>	<u>2,434</u>	<u>0</u>	<u>0</u>
Total 5000 - Personnel Costs	<u>14,601</u>	<u>0</u>	<u>14,601</u>	<u>0</u>	<u>0</u>
7100 - Programmatic Costs					
7120 - Catering	0	2,087	0	2,087	25,000
7310 - Other Program Costs	0	587	0	587	7,000
7420 - Outreach	0	413	0	413	5,000
7440 - Issue Research	0	712	0	712	8,500
7450 - Legislative Advocacy	0	837	0	837	10,000
Total 7100 - Programmatic Costs	<u>0</u>	<u>4,636</u>	<u>0</u>	<u>4,636</u>	<u>55,500</u>
Total Expense	<u>14,601</u>	<u>4,636</u>	<u>14,601</u>	<u>4,636</u>	<u>55,500</u>
Net Ordinary Income	135	(4,636)	135	(4,636)	(55,500)
<b>Other Income/Expense</b>					
Other Income					
4800 - Investment Income					
4810 - Interest & Dividend Income	1,406	0	1,406	0	0
4815 - Unrealized Gains/Losses	(1,151)	0	(1,151)	0	0
4820 - Realized Gains/Losses	97	0	97	0	0
4830 - Investment Management Fees	(1,968)	0	(1,968)	0	0
Total 4800 - Investment Income	<u>(1,616)</u>	<u>0</u>	<u>(1,616)</u>	<u>0</u>	<u>0</u>
Total Other Income	<u>(1,616)</u>	<u>0</u>	<u>(1,616)</u>	<u>0</u>	<u>0</u>
Net Other Income (Expense)	<u>(1,616)</u>	<u>0</u>	<u>(1,616)</u>	<u>0</u>	<u>0</u>
<b>Net Income (Loss)</b>	<b><u>(1,481)</u></b>	<b><u>(4,636)</u></b>	<b><u>(1,481)</u></b>	<b><u>(4,636)</u></b>	<b><u>(55,500)</u></b>