

Indiana Association of Realtors  
 Realtors Defense Fund  
 For the year ending December 31, 2018

	Beginning Balance	IAR Investment	Other Revenue	RDF Dues	Investment Earnings	Expense/ Releases	Ending Balance	Cash	RDF Investment
2009	-	150,000		863,691	12,251	-	1,025,942		
2010	1,025,942		50,000	-	9,394	(169,112)	916,224		
2011	916,224			310,185	4,297	(202,706)	1,028,000	88,368	939,632
2012	1,028,000			298,032	5,650	(174,304)	1,157,378	212,097	945,281
2013	1,157,378			313,923	(13,668)	(227,562)	1,230,071	8,456	1,221,614
2014	1,230,071			321,932	43,173	(186,084)	1,409,092	19,302	1,389,790
2015	1,409,092			333,138	371	(216,694)	1,525,907	135,748	1,390,159
2016	1,525,907			333,526	40,213	(197,722)	1,701,924	121,553	1,580,371
2017	1,701,924		142,129	351,920	53,596	(581,030)	1,668,539	84,552	1,583,987
<b>2018:</b>									
January	1,668,539			14,736	(1,616)	(14,601)	1,667,058	84,688	1,582,370
February	1,667,058			44,001	(14,428)	(14,175)	1,682,456	114,514	1,567,942
March	1,682,456			31,659	5,141	(14,175)	1,705,081	131,998	1,573,083
April	1,705,081			31,763	(6,329)	(14,175)	1,716,340	149,586	1,566,754
May	1,716,340			32,522	3,111	(14,175)	1,737,798	167,932	1,569,866
June	1,737,798			32,760	(2,198)	(14,175)	1,754,185	186,516	1,567,669
July	1,754,185			32,794	266	(14,175)	1,773,070	205,137	1,567,933
August	1,773,070			32,860	2,692	(14,175)	1,794,447	223,822	1,570,625
September	1,794,447						1,794,447		
October	1,794,447						1,794,447		
November	1,794,447						1,794,447		
December	1,794,447						1,794,447		
YTD Total		-	-	253,095	(13,361)	(113,826)			

**REALTORS Defense Fund**  
**Budget Performance (Summary)**

August 31, 2018

	1 Month Actual	1 Month Budget	YTD Actual	YTD Budget	Annual Budget	Prior YTD Actual
<b>Income</b>						
4000 - Membership Income	32,860	29,033	253,096	232,262	362,208	230,067
4900 - Other Income	0	0	0	0	0	142,129
Total Income	<u>32,860</u>	<u>29,033</u>	<u>253,096</u>	<u>232,262</u>	<u>362,208</u>	<u>372,196</u>
<b>Expense</b>						
5000 - Personnel Costs						
5010 - Compensation	11,813	11,813	94,858	94,858	146,005	94,503
5030 - Contract Labor / Temp Help	0	0	0	0	0	1,200
5100 - Benefits & Taxes	2,362	2,362	18,968	18,968	29,200	18,898
Total 5000 - Personnel Costs	<u>14,175</u>	<u>14,175</u>	<u>113,826</u>	<u>113,826</u>	<u>175,205</u>	<u>114,601</u>
7100 - Programmatic Costs	0	4,624	0	37,004	55,500	344,731
Total Expense	<u>14,175</u>	<u>18,799</u>	<u>113,826</u>	<u>150,830</u>	<u>230,705</u>	<u>459,332</u>
Net Ordinary Income	<u>18,685</u>	<u>10,234</u>	<u>139,270</u>	<u>81,432</u>	<u>131,503</u>	<u>(87,136)</u>
<b>Other Income/Expense</b>						
Other Income						
4800 - Investment Income	2,692	0	(13,362)	0	0	48,872
Total Other Income	<u>2,692</u>	<u>0</u>	<u>(13,362)</u>	<u>0</u>	<u>0</u>	<u>48,872</u>
Net Other Income (Expense)	<u>2,692</u>	<u>0</u>	<u>(13,362)</u>	<u>0</u>	<u>0</u>	<u>48,872</u>
<b>Net Income (Loss)</b>	<u><b>21,377</b></u>	<u><b>10,234</b></u>	<u><b>125,908</b></u>	<u><b>81,432</b></u>	<u><b>131,503</b></u>	<u><b>(38,264)</b></u>

**REALTORS Defense Fund  
Budget Performance (Detail)**

August 31, 2018

	1 Month Actual	1 Month Budget	YTD Actual	YTD Budget	Annual Budget
<b>Income</b>					
4000 - Membership Income					
4030 - RDF Dues	32,860	29,033	253,096	232,262	362,208
Total 4000 - Membership Income	<u>32,860</u>	<u>29,033</u>	<u>253,096</u>	<u>232,262</u>	<u>362,208</u>
Total Income	32,860	29,033	253,096	232,262	362,208
<b>Expense</b>					
5000 - Personnel Costs					
5010 - Compensation	11,813	11,813	94,858	94,858	146,005
5100 - Benefits & Taxes					
5110 - Health & Life Insurance	1,181	1,181	9,484	9,484	14,600
5160 - Payroll Taxes	1,181	1,181	9,484	9,484	14,600
Total 5100 - Benefits & Taxes	<u>2,362</u>	<u>2,362</u>	<u>18,968</u>	<u>18,968</u>	<u>29,200</u>
Total 5000 - Personnel Costs	<u>14,175</u>	<u>14,175</u>	<u>113,826</u>	<u>113,826</u>	<u>175,205</u>
7100 - Programmatic Costs					
7120 - Catering	0	2,083	0	16,668	25,000
7310 - Other Program Costs	0	583	0	4,668	7,000
7420 - Outreach	0	417	0	3,332	5,000
7440 - Issue Research	0	708	0	5,668	8,500
7450 - Legislative Advocacy	0	833	0	6,668	10,000
Total 7100 - Programmatic Costs	<u>0</u>	<u>4,624</u>	<u>0</u>	<u>37,004</u>	<u>55,500</u>
Total Expense	<u>14,175</u>	<u>18,799</u>	<u>113,826</u>	<u>150,830</u>	<u>230,705</u>
Net Ordinary Income	<u>18,685</u>	<u>10,234</u>	<u>139,270</u>	<u>81,432</u>	<u>131,503</u>
<b>Other Income/Expense</b>					
Other Income					
4800 - Investment Income					
4810 - Interest & Dividend Income	2,746	0	17,447	0	0
4815 - Unrealized Gains/Losses	(54)	0	(9,166)	0	0
4820 - Realized Gains/Losses	0	0	(15,741)	0	0
4830 - Investment Management Fees	0	0	(5,902)	0	0
Total 4800 - Investment Income	<u>2,692</u>	<u>0</u>	<u>(13,362)</u>	<u>0</u>	<u>0</u>
Total Other Income	<u>2,692</u>	<u>0</u>	<u>(13,362)</u>	<u>0</u>	<u>0</u>
Net Other Income (Expense)	<u>2,692</u>	<u>0</u>	<u>(13,362)</u>	<u>0</u>	<u>0</u>
<b>Net Income (Loss)</b>	<b><u>21,377</u></b>	<b><u>10,234</u></b>	<b><u>125,908</u></b>	<b><u>81,432</u></b>	<b><u>131,503</u></b>