

2019 IAR Board of Directors Application

Applications due by August 15.

Candidate for Office of:

Region 5 Director (1 opening, term ends 12/31/22)

PART 1 - Applicant Information

Candidate Name

Lori Todd

Home Address

3917 S. Sage Court

Bloomington

Indiana

47401

Local Board/Association

Bloomington

Firm Name

Choice Realty & Management, Inc.

Mobile Phone Number

(812) 219-7778

Business Phone Number

(812) 331-7353

Email Address

Lori@CallChoiceRealty.com

NRDS#

383060064

PART 2 - Candidate Education

College (if attended)

Did Not Attend

Indiana REALTORS® Leadership Academy

Graduate or Current Class

Graduate

REALTOR®/Real Estate Educational Designations Attained (check all that apply)

ABR® – Accredited Buyer's Representative

e-PRO®

CRS – Certified Residential Specialist

GRI – Graduate, REALTOR® Institute

PART 3 - REALTOR® Related Activities

REALTOR® Institutes, Societies and Councils in which you hold membership:

CRS, REBAC, NARPM,

Do you hold a current, valid real estate license and actively endeavor to make or accept offers of cooperation and compensation to and from others or are licensed or certified by an appropriate state regulatory agency to engage in the appraisal of real property?

Yes

Number of years as REALTOR® member:

19

License Number

RB14036839

Type of License

Managing Broker

Year Granted

1991

Primary Business

Single-family Brokerage

PART 4: Service Experience

◆ NATIONAL ASSOCIATION:

Housing Opportunity Committee

RPAC Participation

RPAC State Chair

◆ STATE ASSOCIATION:

Board of Directors, Executive Committee, RPAC Trustees Chair

Advisory Councils:

Committees/Forums:

Strategic Planning, Finance

Task Forces/PAGS:

Other:

Have you participated in the IAR Stakeholder Meeting or Legislative Conference during the last 2 years?

Yes

If Yes, select the conferences you have attended:

2017 IAR Legislative Conference

2018 IAR Legislative Conference

2019 IAR Legislative Conference

2017 Indiana REALTOR® Stakeholder Meeting

2018 Indiana REALTOR® Stakeholder Meeting

◆ LOCAL ASSOCIATION

All

Officer Positions:

President of Bloomington Board of Realtors 2005

President of Bloomington MLS 2010
President of BBOR Publications 2015,2018
VP, Secretary, Treasurer of All Three Corporations

Board of Directors:

Bloomington Board of Realtors
Bloomington MLS
BBOR Publications

Committees:

RPAC, Government Affairs

PART 5 - Other Activities

Other Activities:

Monroe County Apartment Association President 2016-2018

PART 6 - Legal Information

Is your Indiana real estate or appraisal license currently subject to state disciplinary action?

No

PART 7 - Remarks by Candidate

Candidate Remarks:

I have served on IAR Board of Directors in the past and have been involved with local, state and national associations consistently for 19 years. I believe I bring experience to the Board and will thoroughly review all tasks before making decisions that affect all members.

Attach a Headshot

Lori Pic.jpg

PART 8 - Local Association Endorsement

I would like to email my endorsement letter to kharbaugh@indianarealtors.com

PART 9 - Agreement

Do you agree to complete promptly and fully any and all disclosure forms required by the Board of Directors pertaining to conflicts of interest?

Yes, I agree

Do you agree to attend all appropriate IAR/NAR meetings and other conferences/meetings as required by the position and report as may be requested?

Yes, I agree

Do you understand and agree to fulfill the duties and responsibilities of the office for which you are applying?

Yes, I Understand

I certify that my answers to the preceding questions are true and complete and that I have not knowingly withheld any information which might, if disclosed, affect my application unfavorably. I understand that my application will be screened by the IAR Election Qualification Committee and that this application will be posted on IAR's website for members' viewing.

Yes



August 12, 2019

Ms. Kathy Harbaugh
Senior Vice President
Indiana Association of REALTORS
143 W. Market Street, Suite 100
Indianapolis, IN 46204

Re: Lori Todd Board of Directors Application

Dear Ms. Harbaugh:

I am writing this letter in support of Lori Todd's application for the IAR Board of Directors. I believe that Ms. Todd will make an excellent IAR Board member.

Ms. Todd is already a seasoned board member having served on the BBOR, Bloomington MLS, and Publication Board of Directors. She has served as Board President for all three corporations; serving as BBOR President in 2005, BMLS in 2010, and Publications in 2015 and 2018. Ms. Todd is an active member; serving as an RPAC Trustee and on both the RPAC Event and Governmental Affairs committees. Ms. Todd has sat on most, if not all, of BBOR's committees over the years. She was honored for her service by her peers in 2005 when she was voted REALTOR of the Year. Her understanding of the industry, analytical skills, and ability to lead through industry changes has made her a valuable asset for our local association.

Ms. Todd is a successful business person. She started her company, Choice Realty, in 2002 which does real estate sales, property management and property maintenance. Ms. Todd has sold almost \$80 million in real estate and closed more than 570 transactions, manages hundreds rental units, and provides maintenance service to landlords throughout Bloomington. She is respected for her knowledge and skills and, as such, has been providing home buyer education through the City of Bloomington's program for more than a decade.

Ms. Todd would be an exemplary IAR board member. She is always prepared. She has excellent active listening skills. She is always learning. She reads industry news and actively seeks out learning opportunities to improve her knowledge and skill sets. And, Ms. Todd is a great ambassador for IAR. She has served as your RPAC Chair. She is a Professional Standards committee member. She actively recruits BBOR members to apply for Leadership Academy. She encourages members to attend both the IAR Stakeholder and Legislative conferences.

PO Box 1478, Bloomington, Indiana 47402
320 W. 8th Street, Suite 121, Bloomington, Indiana 47404
Tel: (812) 339-1301
www.homefinder.org

She leads by example. She is a major donor to RPAC. She helps plan the events, goes to offices to educate the members about what RPAC goes, and encourages new members to get involved in RPAC at Orientation. She is a great resource for less experienced agents. She encourages them to immediately get involved. She recently hired a young agent who started working for Ms. Todd on August 1st and, on August 8th, that agent attended her first committee meeting. She is very involved in her community. She volunteers for Habitat for Humanity. This year she chaired the food committee for the Habitat Women's Build. She is a big supporter of the Boys & Girls Club. She supports youth sports. She is committed to a better Bloomington.

People who are committed always make the best volunteers. I encourage you to add Ms. Todd to your Board.

Sincerely,

A handwritten signature in cursive script that reads "Lisa Abbott". The signature is written in black ink and is positioned above the printed name.

Lisa Abbott
Executive Vice President

Enc.