

Indiana Association of Realtors
 Realtors Defense Fund
 For the year ending December 31, 2020

	Beginning Balance	IAR Investment	Other Revenue	RDF Dues	Investment Earnings	Expense/ Releases	Ending Balance	Cash	RDF Investment
2009	-	150,000		863,691	12,251	-	1,025,942		
2010	1,025,942		50,000	-	9,394	(169,112)	916,224		
2011	916,224			310,185	4,297	(202,706)	1,028,000	88,368	939,632
2012	1,028,000			298,032	5,650	(174,304)	1,157,378	212,097	945,281
2013	1,157,378			313,923	(13,668)	(227,562)	1,230,071	8,456	1,221,614
2014	1,230,071			321,932	43,173	(186,084)	1,409,092	19,302	1,389,790
2015	1,409,092			333,138	371	(216,694)	1,525,907	135,748	1,390,159
2016	1,525,907			333,526	40,213	(197,722)	1,701,924	121,553	1,580,371
2017	1,701,924		142,129	351,920	53,596	(581,030)	1,668,539	84,552	1,583,987
2018	1,668,539			420,832	(11,886)	(245,526)	1,831,959	259,858	1,572,101
2019	1,831,959			378,861	106,426	(229,010)	2,088,236	409,711	1,678,527
2020:									
January	2,088,236			16,197	16,553	(11,465)	2,109,521	414,441	1,695,080
February	2,109,521						2,109,521	2,109,521	
March	2,109,521						2,109,521	2,109,521	
April	2,109,521						2,109,521	2,109,521	
May	2,109,521						2,109,521	2,109,521	
June	2,109,521						2,109,521	2,109,521	
July	2,109,521						2,109,521	2,109,521	
August	2,109,521						2,109,521	2,109,521	
September	2,109,521						2,109,521	2,109,521	
October	2,109,521						2,109,521	2,109,521	
November	2,109,521						2,109,521	2,109,521	
December	2,109,521						2,109,521	2,109,521	
YTD Total		-	-	16,197	16,553	(11,465)			

REALTORS Defense Fund
Budget Performance (Summary)

January 31, 2020

	1 Month Actual	1 Month Budget	YTD Actual	YTD Budget	Annual Budget	Prior YTD Actual
Income						
4000 - Membership Income	16,197	27,745	16,197	27,745	332,944	17,344
Total Income	16,197	27,745	16,197	27,745	332,944	17,344
Expense						
5000 - Personnel Costs	11,465	14,981	11,465	14,981	179,774	11,130
7100 - Programmatic Costs	0	10,874	0	10,874	155,500	0
Total Expense	11,465	25,855	11,465	25,855	335,274	11,130
Net Income (Loss) from Operations	4,732	1,890	4,732	1,890	(2,330)	6,214
Other Income/Expense						
Other Income	16,553	0	16,553	0	0	19,674
Net Other Income (Expense)	16,553	0	16,553	0	0	19,674
Net Income (Loss)	21,285	1,890	21,285	1,890	(2,330)	25,888

**REALTORS Defense Fund
Budget Performance (Detail)**

January 31, 2020

	1 Month Actual	1 Month Budget	YTD Actual	YTD Budget	Annual Budget	Prior Year Actual
Income						
4000 - Membership Income						
4030 - RDF Dues	15,122	27,412	15,122	27,412	328,944	15,069
4035 - RDF Issues Income	1,075	333	1,075	333	4,000	2,275
Total 4000 - Membership Income	<u>16,197</u>	<u>27,745</u>	<u>16,197</u>	<u>27,745</u>	<u>332,944</u>	<u>17,344</u>
Total Income	16,197	27,745	16,197	27,745	332,944	17,344
Expense						
5000 - Personnel Costs						
5010 - Compensation	9,917	11,341	9,917	11,341	136,092	9,628
5030 - Contract Labor / Temp Help	0	1,200	0	1,200	14,400	0
5100 - Benefits & Taxes						
5110 - Health & Life Insurance	774	1,220	774	1,220	14,641	751
5160 - Payroll Taxes	774	1,220	774	1,220	14,641	751
Total 5100 - Benefits & Taxes	<u>1,548</u>	<u>2,440</u>	<u>1,548</u>	<u>2,440</u>	<u>29,282</u>	<u>1,502</u>
Total 5000 - Personnel Costs	<u>11,465</u>	<u>14,981</u>	<u>11,465</u>	<u>14,981</u>	<u>179,774</u>	<u>11,130</u>
7100 - Programmatic Costs						
7120 - Catering	0	0	0	0	25,000	0
7310 - Other Program Costs	0	583	0	583	7,000	0
7420 - Outreach	0	417	0	417	5,000	0
7440 - Issue Research	0	9,041	0	9,041	108,500	0
7450 - Legislative Advocacy	0	833	0	833	10,000	0
Total 7100 - Programmatic Costs	<u>0</u>	<u>10,874</u>	<u>0</u>	<u>10,874</u>	<u>155,500</u>	<u>0</u>
Total Expense	<u>11,465</u>	<u>25,855</u>	<u>11,465</u>	<u>25,855</u>	<u>335,274</u>	<u>11,130</u>
Net Income (Loss) from Operations	<u>4,732</u>	<u>1,890</u>	<u>4,732</u>	<u>1,890</u>	<u>(2,330)</u>	<u>6,214</u>
Other Income/Expense						
Other Income						
4800 - Investment Income						
4810 - Interest & Dividend Income	1,639	0	1,639	0	0	2,244
4815 - Unrealized Gains/Losses	16,586	0	16,586	0	0	19,530
4820 - Realized Gains/Losses	370	0	370	0	0	(75)
4830 - Investment Management Fees	(2,043)	0	(2,043)	0	0	(2,025)
Total 4800 - Investment Income	<u>16,553</u>	<u>0</u>	<u>16,553</u>	<u>0</u>	<u>0</u>	<u>19,674</u>
Total Other Income	<u>16,553</u>	<u>0</u>	<u>16,553</u>	<u>0</u>	<u>0</u>	<u>19,674</u>
Net Other Income (Expense)	<u>16,553</u>	<u>0</u>	<u>16,553</u>	<u>0</u>	<u>0</u>	<u>19,674</u>
Net Income (Loss)	<u>21,285</u>	<u>1,890</u>	<u>21,285</u>	<u>1,890</u>	<u>(2,330)</u>	<u>25,888</u>