

Indiana Association of Realtors
Realtors Defense Fund
For the year ending December 31, 2020

	Beginning Balance	IAR Investment	Other Revenue	RDF Dues	Investment Earnings	Expense/ Releases	Ending Balance	Cash	RDF Investment
2009	-	150,000		863,691	12,251	-	1,025,942		
2010	1,025,942		50,000	-	9,394	(169,112)	916,224		
2011	916,224			310,185	4,297	(202,706)	1,028,000	88,368	939,632
2012	1,028,000			298,032	5,650	(174,304)	1,157,378	212,097	945,281
2013	1,157,378			313,923	(13,668)	(227,562)	1,230,071	8,456	1,221,614
2014	1,230,071			321,932	43,173	(186,084)	1,409,092	19,302	1,389,790
2015	1,409,092			333,138	371	(216,694)	1,525,907	135,748	1,390,159
2016	1,525,907			333,526	40,213	(197,722)	1,701,924	121,553	1,580,371
2017	1,701,924		142,129	351,920	53,596	(581,030)	1,668,539	84,552	1,583,987
2018	1,668,539			420,832	(11,886)	(245,526)	1,831,959	259,858	1,572,101
2019	1,831,959			378,861	106,426	(229,010)	2,088,236	409,711	1,678,527
2020:									
January	2,088,236			16,197	16,553	(11,465)	2,109,521	414,441	1,695,080
February	2,109,521			45,119	(2,097)	(21,465)	2,131,078	438,096	1,692,982
March	2,131,078			31,147	(19,073)	(36,465)	2,106,687	432,778	1,673,909
April	2,106,687			30,770	26,044	(11,465)	2,152,036	452,082	1,699,954
May	2,152,036			31,668	11,081	(11,465)	2,183,320	472,285	1,711,035
June	2,183,320			31,653	7,396	(11,465)	2,210,904	492,473	1,718,431
July	2,210,904						2,210,904	2,210,904	
August	2,210,904						2,210,904	2,210,904	
September	2,210,904						2,210,904	2,210,904	
October	2,210,904						2,210,904	2,210,904	
November	2,210,904						2,210,904	2,210,904	
December	2,210,904						2,210,904	2,210,904	
YTD Total		-	-	186,554	39,904	(103,790)			

REALTORS Defense Fund
Statements of Activities - Budget vs Actual (Summary)

For the one and six months ended June 30, 2020 and year ending December 31, 2020
(with comparative totals for the six months ended June 30, 2019)

	1 Month Actual	1 Month Budget	YTD Actual	YTD Budget	Annual Budget	Prior YTD Actual
Income						
4000 - Membership Income	31,653	27,745	186,554	166,470	332,944	185,442
Total Income	<u>31,653</u>	<u>27,745</u>	<u>186,554</u>	<u>166,470</u>	<u>332,944</u>	<u>185,442</u>
Expense						
5000 - Personnel Costs	11,465	14,981	68,790	89,886	179,774	72,780
7100 - Programmatic Costs	0	10,874	35,000	90,244	155,500	73,450
Total Expense	<u>11,465</u>	<u>25,855</u>	<u>103,790</u>	<u>180,130</u>	<u>335,274</u>	<u>146,230</u>
Net Income (Loss) from Operations	<u>20,188</u>	<u>1,890</u>	<u>82,764</u>	<u>(13,660)</u>	<u>(2,330)</u>	<u>39,212</u>
Other Income/Expense						
Other Income	7,396	0	39,904	0	0	70,662
Net Other Income (Expense)	<u>7,396</u>	<u>0</u>	<u>39,904</u>	<u>0</u>	<u>0</u>	<u>70,662</u>
Net Income (Loss)	<u>27,584</u>	<u>1,890</u>	<u>122,668</u>	<u>(13,660)</u>	<u>(2,330)</u>	<u>109,874</u>

REALTORS Defense Fund
Statements of Activities - Budget vs Actual (Detail)

For the one and six months ended June 30, 2020 and year ending December 31, 2020
(with comparative totals for the six months ended June 30, 2019)

	1 Month Actual	1 Month Budget	YTD Actual	YTD Budget	Annual Budget	Prior Year Actual
Income						
4000 - Membership Income						
4030 - RDF Dues	31,653	27,412	184,879	164,472	328,944	182,147
4035 - RDF Issues Income	0	333	1,675	1,998	4,000	3,295
Total 4000 - Membership Income	<u>31,653</u>	<u>27,745</u>	<u>186,554</u>	<u>166,470</u>	<u>332,944</u>	<u>185,442</u>
Total Income	31,653	27,745	186,554	166,470	332,944	185,442
Expense						
5000 - Personnel Costs						
5010 - Compensation	9,917	11,341	59,502	68,046	136,092	57,768
5030 - Contract Labor / Temp Help	0	1,200	0	7,200	14,400	6,000
5100 - Benefits & Taxes						
5110 - Health & Life Insurance	774	1,220	4,644	7,320	14,641	4,506
5160 - Payroll Taxes	774	1,220	4,644	7,320	14,641	4,506
Total 5100 - Benefits & Taxes	<u>1,548</u>	<u>2,440</u>	<u>9,288</u>	<u>14,640</u>	<u>29,282</u>	<u>9,012</u>
Total 5000 - Personnel Costs	<u>11,465</u>	<u>14,981</u>	<u>68,790</u>	<u>89,886</u>	<u>179,774</u>	<u>72,780</u>
7100 - Programmatic Costs						
7120 - Catering	0	0	25,000	25,000	25,000	25,000
7310 - Other Program Costs	0	583	0	3,498	7,000	48,450
7420 - Outreach	0	417	0	2,502	5,000	0
7440 - Issue Research	0	9,041	0	54,246	108,500	0
7450 - Legislative Advocacy	0	833	10,000	4,998	10,000	0
Total 7100 - Programmatic Costs	<u>0</u>	<u>10,874</u>	<u>35,000</u>	<u>90,244</u>	<u>155,500</u>	<u>73,450</u>
Total Expense	<u>11,465</u>	<u>25,855</u>	<u>103,790</u>	<u>180,130</u>	<u>335,274</u>	<u>146,230</u>
Net Income (Loss) from Operations	20,188	1,890	82,764	(13,660)	(2,330)	39,212
Other Income/Expense						
Other Income						
4800 - Investment Income						
4810 - Interest & Dividend Income	796	0	9,550	0	0	13,412
4815 - Unrealized Gains/Losses	6,614	0	28,317	0	0	60,646
4820 - Realized Gains/Losses	(14)	0	6,188	0	0	654
4830 - Investment Management Fees	0	0	(4,151)	0	0	(4,050)
Total 4800 - Investment Income	<u>7,396</u>	<u>0</u>	<u>39,904</u>	<u>0</u>	<u>0</u>	<u>70,662</u>
Total Other Income	<u>7,396</u>	<u>0</u>	<u>39,904</u>	<u>0</u>	<u>0</u>	<u>70,662</u>
Net Other Income (Expense)	7,396	0	39,904	0	0	70,662

REALTORS Defense Fund
Statements of Activities - Budget vs Actual (Detail)

For the one and six months ended June 30, 2020 and year ending December 31, 2020
(with comparative totals for the six months ended June 30, 2019)

	<u>1 Month Actual</u>	<u>1 Month Budget</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Annual Budget</u>	<u>Prior Year Actual</u>
Net Income (Loss)	<u>27,584</u>	<u>1,890</u>	<u>122,668</u>	<u>(13,660)</u>	<u>(2,330)</u>	<u>109,874</u>